

Doing Business in Southeast Asia

Southeast Asia (consisting of the 10 member-states of the Association of Southeast Asian Nations or ASEAN) has some of the fastest-growing economies in the world. With a combined population of 620 million and GDP of US\$2.4 trillion (as of 2013), the ASEAN region is a major destination for inbound investment from the world's major economies such as China, India and the United States. Danilov & Partners can be your gateway to this dynamic part of the world.

We are the first Russia-based law firm to have a Southeast Asia desk. This is led by Edwin Tham, a Senior Counsel at the firm. Edwin is admitted to the Singapore bar as an advocate and solicitor (as well as being an English solicitor and member of the New York bar). He has advised on corporate and finance transactions in Thailand, Malaysia, Vietnam and Indonesia including, most recently, acting for a major state oil and gas company in connection with the potential acquisition of interests in 5 oil and gas fields in Malaysia.

Edwin is recognized as a leading corporate and M&A lawyer by Legal 500, Chambers Global and Chambers Europe.

Furthermore, Singapore is the leading dispute resolution center in Asia, and the Singapore International Arbitration Center (SIAC) and Singapore International Mediation Center (SIMC) in particular have a strong track record for commerciality and efficiency. It is therefore the preferred forum for litigating or arbitrating disputes involving parties from all over Asia. Our Southeast Asia desk is uniquely positioned to help clients gain access to top quality Singapore law advice through our relationships with a number of the leading local law firms.

We are able to identify the appropriate legal counsel to assist you in each ASEAN country, and collaborate effectively with them across jurisdictions and time zones to provide you with an efficient and seamless service.

Our lawyers also have substantial experience working on transactions in the ASEAN countries. Consequently, we are able to bring to each transaction a valuable combination of business insight and local knowledge to complement the advice obtained from local legal counsel.

If you have any questions, please contact us at adanilov@danilovpartners.com.