



**BIG LAW.
FLEXIBLE FIRM**



ABOUT US

IN MAY 2014

Our company was established in May 2014 after the partners made a decision to leave prominent international law firms and start their own practice, offering fast, high-quality, and competitively-priced services on par with leading global companies. Prior to forming our firm, the partners worked at Allen & Overy, Latham & Watkins, Akin Gump, and other international law firms in Moscow, London, Frankfurt, and various financial centers in the United States.

THE RIGHT CHOICE

The legal market in Russia is still characterized by a limited selection of independent consultants able to provide a range of top-quality legal services comparable to those offered by the largest international law firms. Our firm was among the first to recognize the trend towards localized high-end services, and time has proven this decision to be both sound and logical. As a result, Danilov & Partners boasts a well-earned reputation and enduring relationships with numerous clients.

WHAT SETS US APART FROM OUR COMPETITORS



Extensive expertise in mergers and acquisitions, corporate finance, and technology regulation. Our experienced attorneys have played leading roles in more than 100 transactions involving the purchase and sale of companies, the formation of joint ventures, and issuance of over 10 Eurobonds. We represented clients in several IPOs on exchanges in the UK, US and Russia, as well as more than 50 syndicated loans acting for both banks and borrowers. Additionally, we have negotiated a number of EPC contracts. Our firm's transactional experience spans across five continents.



Providing full-spectrum structuring and transaction support services from the earliest stages of a working idea through to successful completion. Our attorneys have extensive experience negotiating with leading global companies, such as Goldman Sachs and JPMorgan in investment banking, Honeywell, Technip, and Toyo in international manufacturing and engineering, and LUKOIL, Gazprom Neft, and Sibur on the Russian market. Moreover, we have worked with top commercial players like Cargill and Glencore. Our transactional experience is broad and encompasses collaborations with premier legal firms such as Kirkland & Ellis, Creary Gottlieb, Freshfields, Skadden Arps, Clifford Chance, and Baker McKenzie.



Deep understanding of production and technology processes, which allows us to optimize contract agreements for our clients. We are committed to constantly improve and streamline our processes in order to reduce operational costs for our clients, and we also develop customized software solutions to meet their unique needs. We offer flexible payment structures that incentivize clients to achieve their objectives, especially for small and medium-sized enterprises. Additionally, we provide expert consulting services to startups from the initial financing stage all the way up to going public, ensuring they have access to the tools and resources necessary for their success.

RATINGS*

At the beginning of 2022, we paused our participation in global rankings to await the stabilization of geopolitical conditions. We believe that our experience and knowledge speak for themselves and are ready to prove it in practice.

*Ratings of the company until 2022



GEOGRAPHY OF OUR TRANSACTIONS

The geography of firm-serviced deals speaks volumes: Russia, Asia (including the People's Republic of China, Hong Kong, Singapore, Vietnam, Thailand, Mongolia, and Japan), Africa (including South Africa, Uganda, and Egypt), the Middle East (including the United Arab Emirates, Pakistan, and Israel), North America, and Latin America (including Brazil and Ecuador).



Since its founding in 2014, the team at Danilov & Partners has helped clients complete projects totaling over

25 BILLION US DOLLARS

OVER 25 YEARS OF EXPERIENCE

With over twenty-five years of experience in cross-border transactions, we have established strong working relationships with skilled international consultants. Our firm has a developed network of foreign specialists in every continent and in all leading financial centers. We utilize the services of the top local consultants in each jurisdiction, to provide our clients with high-quality service and «one-stop-shop» assistance.

OUR COMPETITIVE EDGE

We focus on clients' strategic business objectives. Our attorneys have received education from top-tier international and Russian universities. For example, our CEO holds a Master of Law degree and studied at the Northwestern School of Law and Kellogg School of Management. Equipped with a comprehensive understanding of Russian accounting regulations, IFRS, US GAAP principles, business strategy, and analytics — along with knowledge of English, US, and Russian law — we offer full-spectrum legal support to our clients. We are committed to leveraging our knowledge and experience to benefit our Russian and international clients.



OUR PROJECTS

CORPORATE LAW AND M&A

Representing the interests of top management in connection with the buyout of a business producing control-measuring instruments from an international conglomerate.

Advising an oil and gas company on the implementation of a gas processing project and construction of a polymer plant.

Representing a borrower in connection with extending the repayment terms of a credit line secured by real estate and conducting due diligence investigations on the pledged real estate.

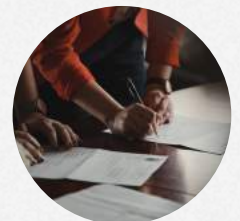
Advising an investor on the financing of a Russian borrower, transfer of shares, and preparation of collateral documents.

Advising an investment fund on the creation of a joint venture for the construction and operation of a coal terminal.

Advising on the creation of a consortium and tendering process for the construction and operation of a pipeline in South Asia.

Representing an oil company in connection with the sale of its retail fuel division, including acting as an escrow agent.

Advising on the tendering process for the construction of an oil refinery in Uganda, Africa.



EXPERTISE

CORPORATE LAW AND M&A

Mergers and acquisitions
Joint ventures
Investments in non-public companies
Structuring
Corporate governance
Corporate financing

GLOBAL PROJECTS AND EPC



Advising a client on the supply of equipment for the fractionation of an oil and gas mixture.



Advising a client on the supply of turbines for electricity generation.



Advising a client on the conclusion of a contract for the design, manufacture, and supply of equipment for the construction of an ethylene production plant.



Advising a client on the conclusion of a contract for the design, manufacture, and supply of equipment for the construction of a liquid helium plant.



Representing a client in connection with advice concerning US sanctions.



Acting on a panel of arbitrators of an international arbitration court in connection with the case concerning breach of contract

EXPERTISE

GLOBAL PROJECTS AND EPC

- International Projects
- EPC Contracts
- Project Finance

- Sanctions Advice
- International Dispute Resolution

TECHNOLOGY LAW

Advising a private investor on the purchase of additional shares in rounds B and C issued by a pharmaceutical company.

Advising a private investment fund on the establishment of a cryptocurrency mining business in Russia.

Advising a private investment fund on a service agreement for mining services in Kazakhstan.

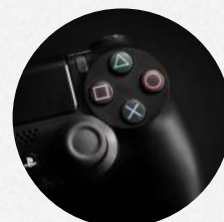
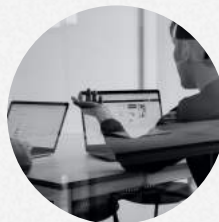
Providing full legal support to a client in connection with the issuance of tokens (ICO).

Advising a client on the conclusion of a license agreement for the right to produce petrochemical products.

Advising a sponsor in connection with a crowdfunding project.

Consulting a venture capital client regarding licensing and installation of sensors for monitoring driver compliance with traffic rules for the purposes of driver liability insurance.

Advising a client in connection with the on-going issues concerning a gaming app distributed via AppStore and Google Market.



EXPERTISE

TECHNOLOGY LAW

Techno M&A
Startups and Venture Capital
Fintech
License agreements
Assistance in software development



**DANILOV
PARTNERS**